

# THE RANKINGS

\$500 million or more

\$50 million - \$99.9 million

\$100 million - \$499.9 million

\$49.9 million and under

% of Business

Rank	Company	City	State/ Province	Branches	Showrooms	Employees	P&H	PVF	HVACR
1	Ferguson Enterprises	Newport News	VA	1350	270	19000	25%	49%	13%
2	*HD Supply	Atlanta	GA	NA	NA	NA	NA	NA	NA
3	MRC Global	Houston	TX	410	0	5200	0%	100%	0%
4	Watsco	Coconut Grove	FL	569	0	4700	0%	0%	100%
5	*Wilson	Houston	TX	NA	NA	NA	NA	NA	NA
6	WinWholesale	Dayton	OH	558	131	4470	48%	13%	10%
7	*Interline Brands	Jacksonville	FL	NA	NA	NA	NA	NA	NA
8	*Emco Corp.	London	Ontario	NA	NA	NA	NA	NA	NA
9	*Johnstone Supply	Portland	OR	NA	NA	NA	NA	NA	NA
10	*Hajoca Corp.	Ardmore	PA	NA	NA	NA	NA	NA	NA
11	Walseley Canada	Burlington	Ontario	171	29	2500	60%	9%	9%
12	*Edgen Murray	Baton Rouge	LA	NA	NA	NA	NA	NA	NA
13	F.W. Webb	Bedford	MA	80	38	1730	33%	30%	32%
14	*R.E. Michel Company	Glen Burnie	MD	NA	NA	NA	NA	NA	NA
15	Morrison Supply Co.	Fort Worth	TX	90	32	1215	65%	9%	18%
16	Groupe Deschênes	Montreal	Québec	94	18	1391	10%	10%	10%
17	*Southern Pipe & Supply Co.	Meridian	MS	96	40	800	NA	NA	NA
18	Kelly Pipe Co.	Santa Fe Springs	CA	16	0	306	0%	100%	0%
19	Industrial Piping Specialists	Tulsa	OK	11	0	305	0%	100%	0%
20	Coburn Supply Co.	Beaumont	TX	47	28	950	28%	37%	25%
21	*Mingledorff's	Norcross	GA	NA	NA	NA	NA	NA	NA
22	Keller Supply Co.	Seattle	WA	72	25	N/A	65%	20%	15%
23	*Famous Enterprises	Akron	OH	NA	NA	NA	NA	NA	NA
24	US Air Conditioning Dist.	City of Industry	CA	44	43	400	0%	0%	100%
25	First Supply	Madison	WI	30	14	580	43%	25%	13%
26	Plumbers Supply Co.	Iowa city	IA	18	5	235	45%	15%	40%
27	NB Handy	Lynchburg	VA	16	16	335	0%	0%	57%
28	Habegger Corp.	Cincinnati	OH	33	0	330	2%	0%	96%
29	BPS	Bakersfield	CA	16	0	210	0%	100%	0%
30	Standard Plumbing Supply Co.	Sandy	UT	74	53	N/A	95%	0%	5%
31	Gustave A Larson Co.	Pewaukee	WI	48	44	394	2%	0%	98%
32	Slakey Brothers	Sacramento	CA	24	3	336	39%	0%	61%
33	Bartle & Gibson Co.	Edmonton	Alberta	32	10	450	67%	6%	10%
34	Columbia Pipe & Supply Co.	Chicago	IL	22	0	367	NA	NA	NA
35	Thos. Somerville Co.	Upper Marlboro	MD	20	8	370	50%	35%	15%
36	*Sid Harvey's	Garden City	NY	NA	NA	NA	NA	NA	NA
37	Consolidated Supply Co.	Portland	OR	16	10	300	70%	30%	0%
38	Peirce-Phelps	Philadelphia	PA	16	0	250	0%	0%	93%
39	Goodin Co.	Minneapolis	MN	14	12	409	45%	25%	30%
40	The Granite Group	Concord	NH	27	13	363	52%	28%	12%
41	G W Berkheimer	Portage	IN	27	1	389	0%	0%	100%
42	*Pace Supply	Rohnert Park	CA	NA	NA	NA	NA	NA	NA
43	General Plumbing Supply	Edison	NJ	13	8	250	65%	10%	20%
44	Trumbull Industries	Warren	OH	6	4	300	48%	33%	0%
45	The Macomb Group	Sterling Hts	MI	14	0	265	5%	95%	0%
46	Century Holdings	Houston	TX	26	25	219	2%	2%	94%
47	Auer Steel & Heating Supply Co.	Millwaukee	WI	7	0	196	6%	0%	94%
48	Aces A/C Supply	Houston	TX	19	19	163	0%	0%	100%
49	Irr Supply Centers	North Tonawanda	NY	32	6	N/A	60%	0%	40%
50	Northeastern Supply	Baltimore	MD	32	1	0	70%	0%	30%

**Keys To Rankings:**

P&H = plumbing and hydraulics PVF = pipe, valves and fittings; municipal waterworks; PVF controls

\* Editors' estimate

HVACR = heating, air conditioning, refrigeration and controls NA = Not Available

All sales ranked in U.S. dollars